



**HARVARD  
BUSINESS SCHOOL**

Executive Education

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**LEADING PEOPLE AND INVESTING TO BUILD SUSTAINABLE COMMUNITIES**  
**A HARVARD BUSINESS SCHOOL EXECUTIVE PROGRAM DEVELOPED WITH AFOA CANADA**  
**COHORT 8 – MAY 4-8, 2026**

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**PROGRAM OVERVIEW:**

This is the eighth cohort that AFOA Canada has partnered with Harvard Business School to offer a program for Senior Administrators, Executive Officers, Elected Leaders and Senior Managers working in Indigenous communities and organizations on-reserve, off-reserve and in urban, rural and isolated settings across Canada.

Developed under the guidance of HBS Executive Education, the *Leading People and Investing to Build Sustainable Communities Program* is the only program of its kind in North America. The program brings together HBS Faculty and guest speakers who are "specialists" in their fields and proficient in Indigenous matters.

The participants in your customized cohort will have the opportunity to engage in interactive and participatory sessions with each other from various communities and organizations. At the program's conclusion, participants will receive a Certificate of Completion from the Harvard Business School.

**ABOUT THE PROGRAM:**

This **four-day program** provides the participant with the opportunity to view community investments in a broader context. While it is important to understand investment tools, strategies and products, it is equally important to understand how governance practices can shape the management of the investments with a longer-term view toward building sustainable communities. The skill sets of entrepreneurial finance, negotiations, and change management complement effective governance of community investments. Participants learn using the HBS case study method. Interactive lectures and small study groups ensure lively, thought-provoking discussions and the sharing of innovative ideas.

**PROGRAM THEMES:**

**Investment Governance** – Participants will better understand investments and good governance practices over investments.

**Entrepreneurial Finance** - Participants will build a framework and develop a better understanding of the valuation of potential investments, specifically pre-revenue start-ups.

**Negotiations** – Participants will enhance their negotiating skills and develop negotiation strategies at an individual and team level.

**Change Management** – Participants will develop effective strategies for leading through change at both an organizational and community level.

**PROGRAM DATES:** May 4-8, 2026

**PROGRAM TIMES:** 1 pm Monday, May 4, 2026 to 12 pm Friday, May 8, 2026.

In general, program sessions are held daily from 8 am to 6 pm.

**To receive the most out of the program**, group meetings outside of these hours are also required and mandatory for participants to attend.

**LOCATION:** In residence at the Harvard Business School, Harvard Campus, Boston, Massachusetts, USA