



**NORTHERN
NATIVE
BROADCASTING
YUKON**

Indigenous Radio

CHON^FM

The beat of a different drummer
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Whitehorse, YT
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Northern Native Broadcasting, Yukon/CHON-FM Radio is looking for a full-time Dynamic Sales Person to help develop creative new business opportunities in radio sales and maintain existing client relationships.

This is an exciting opportunity to make a difference within an Indigenous organization. Latitude exists for creative thinking and strategizing outside the box!

The successful candidate will be responsible for:

- Selling advertising air time on the radio station and ads on social media
- Development of Brand Awareness and Online Reputation (Social Media)
- Developing new and maintaining existing client and partner relationships
- Developing Creative and revenue generating proposals to attract prospective clients
- Providing best customer service to new and existing clients
- Present innovative sales opportunities to small medium and large clients
- Service client base in a professional manner
- Manage Radio Traffic

Qualifications:

- Sales experience an asset
- Computer skills an asset
- Self motivating
- Ability to be flexible and work with changing environment
- Outgoing, personable
- Understanding of the impact of Social Media in relation to Sales
- Knowledge of Yukon First Nations
- Enthusiasm is a must

To apply, please email your resume to mprokop@nnby.ca, by **August 2, 2019**.